

AMENDMENT #1

SCOTT COUNTY FISCAL COURT

REQUEST FOR PROPOSALS (RFP)

**PARTNERSHIP FOR BROADBAND EXPANSION OF SERVICES FOR SCOTT
COUNTY, KENTUCKY**



RFP#SCFY21-0001

ISSUE DATE: **MAY 3, 2021**

PROPOSALS DUE: **JULY 1, 2021**

AMENDMENT DATE: MAY 28, 2021

The Scott County Fiscal Court will receive sealed proposals via email at ScottCoKYBB@ctcnet.us **until 2:00 p.m. local time on July 1, 2021**. The proposals should contain information detailing qualifications and ability from parties interested in providing an analysis of the current availability of broadband services in the County and formulating a plan outlining the design, construction, and operation of a broadband services network to unserved and underserved areas in Scott County. These proposals must be a detailed accounting of the respondent's history, capability, available resources, and proposed methodology to achieve the desired goal of designing and constructing a system capable of delivering high-speed broadband to all unserved and underserved areas within the county.

To read RFP# SCFY21-0001, visit <https://bit.ly/3uidKsO>, where the RFP and complimenting documents, including mapping data, can be found.

This amendment forms part of the RFP documents and modifies them as follows. It is understood that all other sections as detailed in our original RFP remain as stated.

SCFY21-0001 Questions and Answers

Solicitation Number: SCFY21-0001
 Solicitation Type: Request for Proposals (RFP)
 Solicitation Title: Partnership for Broadband Expansion of Services for Scott County, Kentucky
 Solicitation Release Date: May 3, 2021
 Questions Due Date: May 17, 2021
 Answers Release Date: May 28, 2021; 11:59 p.m.
 Solicitation Point of Contact: Scott County Fiscal Court;
ScottCoKYBB@ctcnet.us

#	Question	Answer
1	The RFP states the goal of promoting a competitive local broadband marketplace, but the expectation is that the RFP award will be to a single provider. Can you provide more details on how that would be achieved?	Please see RFP Section 3. The county is considering short-term exclusivity with one partner but may extend future offers to other companies to foster competition. Furthermore, the selected applicant's business model should avoid network plans that hedge competition and refrain from seeking long-term exclusivity.
2	The RFP states the goal to Establish Scott County as being at the forefront of the most connected communities in the Commonwealth, region, and nation. Is there a criteria or density requirement established?	Please see RFP Section 7.
3	Project Timeline: Include a project timeline that highlights the order of segments for construction. Provide flexibility such that the system design may be implemented as a whole or in phases. Is there a specific timeline requirement for implementation? Can bids be to certain geographic locations and not others?	Please see RFP Section 3. The County has not included a timeline for implementation in the RFP, but applicants' proposed timelines will be considered when evaluating applications.
4	The RFP states: Remediate and prioritize unserved and underserved areas of the County with a minimum speed that meets the FCC definition for broadband, but strive to exceed that minimum; the resulting infrastructure should be built throughout	Applicants are expected to assess the needs of the current broadband network and design their network accordingly. By reserving the right to reject applications, the County is assuming responsibly of distinguishing between prioritized areas.

	the County with no “cherry picking” or building only to the most affluent areas of a community where there is a higher likelihood of obtaining subscribers willing to pay for service, and thus seeing a quicker return on capital investment. How will certain locations be prioritized over others? How/who will make those decisions?	
5	The RFP provides details on pole locations. Who currently owns the poles and provides electricity to those poles? How do will installations and obtaining easements be coordinated?	Kentucky Utilities, Blue Grass Energy, Owen Electric, and AT&T each own pole locations in Scott County. After meeting with the County, these providers are aware of the project and are willing to work with the chosen provider.
6	Is Scott County able to provide the list of pole owners we might need to engage to create pole attachment agreements?	Please see RFP Addendum Question 6.
7	Is Scott County able to provide what other utility owners have structure (aerial or underground) in the public right of way within the county?	Shapefiles and other mapping data have been added to RFP Appendix C. See https://bit.ly/3uidKsO for access to these files.
8	Does Scott County owned data center locations in which respondents can use as hubs for equipment?	Applicants should propose that infrastructure in their applications. Please see RFP Sections 7 and 8.
9	Does Scott County have any properties or locations owned by the County that they would be available to offer respondents an easement for equipment cabinets or buildings?	Applicants should provide that infrastructure in their proposals. Please see RFP Sections 7 and 8. If selected, applicants may propose this question during negotiations with the County.
10	Can Scott County provide GIS data regarding the addressable locations? (I.e. lat/long, physical address including community name, # of living units, etc?)	Please see RFP Addendum Question 7.
11	For Appendix C – Can Scott County provide route distances (ft., mi, or km) for each of the categories as well as addresses passed per category.	Please see RFP Addendum Question 7. Applicants are expected to do this with the provided data.
12	Under Project Overview, Page 6-2(e) stipulates that respondents provided dedicated fiber capacity between county sites. Can the county define how many sites are required, and how much fiber is	Please see RFP Section 3 and the definitions in Appendix C and RFP Addendum Question 7. Although the RFP does not require designated service areas, see RFP Sections

	required for each location? Are the locations referenced above those on the available .KMZ file associated with the RFP listed under County Address? If so, many of the county locations shown are within an area currently indicated as being served under the RFP. Are respondents required to get dedicated fiber capacity to those county locations within a served area?	1, 2, and 3 for information on the intent of the RFP identified buildings connected.
13	Can the county provide additional insight to how they determined served versus unserved areas of the county noted as the available infrastructure and defined in Appendix C.	The County has conducted desk and in-person surveys to establish a street-by-street review of what areas of the County are unserved. These maps and analysis will be made available during RFP negotiations.
14	Does Scott County have any available fiber infrastructure that may be available for the respondents use?	No; please see RFP Section 7.
15	A .shp file of the information within the .kmz file would be extremely helpful.	Please see RFP Addendum Question 7.
16	A set of all addresses and parcel information within Scott County.	Please see RFP Addendum Question 7.
17	Route miles of the different utility categories detailed in the .kmz.	Please see RFP Addendum Question 7.
18	Has the County budgeted or have plans to fund or finance any portion of the network construction costs? Or, does the County anticipate that the successful Proposer will fund the entire build?	The County has asked applicants to propose financial and business models that may include partial financing by the County. Please see RFP Sections 7 and 8.
19	Does the County anticipate applying for and receiving financing assistance through grants, federal programs, bond issuance or other vehicles? If so, which programs does it plan to leverage or apply to for assistance, and will it provide a general estimate on what is expected to qualify as part of its effort to fulfill this broadband initiative? Has the County been conditionally or fully approved through any specific program?	Please see RFP Section 8. The County may apply for grant funding depending on the outcome of the RFP and is considering all available grant programs that it might be eligible for.

20	Will Category B and C make-ready costs and Category C pole replacement costs be paid by the County or do Proposers need to include these anticipated costs in the price proposal?	Please see RFP Sections 7 and 8 and RFP Addendum Question 5.
21	Can the County provide a complete list of County and municipal sites that will require fiber capacity for internal communications? Is there a dedicated number of fibers or minimum internet speed required?	Please see RFP Appendix C and RFP Addendum Question 7.
22	If in its possession, will the County share its data sets indicating existing fiber and broadband infrastructure, network routes and service providers servicing the County as well as its businesses and residents with 25/3 or greater service?	Please see RFP Appendix C and RFP Addendum Questions 5 and 7.
23	Will the County provide its understanding of current penetration rates or service addresses passed with fiber assets?	Please see RFP Sections 1, 2, and 3, Appendix C, and RFP Addendum Question 7.
24	To what extent will the County assist with the assessment of service gaps and map and infrastructure detail in Categories A-D KMZ files?	Please see RFP Sections 7 and 8.
25	How many service addresses does the County anticipate requiring FTTP that are not presently served? Does the County contemplate a specific timeline to provide services to those addresses?	Please see RFP Sections 7 and 8.
26	Is the County willing to provide Proposers an inventory of its current telecommunication and IT network, including layer 2/3 services? Will the County provide detail about its existing telecommunication and IT network (i.e., dark fiber, lit fibers, data center services, etc.)?	The County is currently unable to provide this information. Please see RFP Appendix C and RFP Addendum Question 7.
27	What is the County's current enterprise network spend?	Please see RFP Addendum Question 5.
28	Does the County have a 5-year technology roadmap/plan that it can share, including any Smart County initiatives?	Please see "Great Scott! 2017 Comprehensive Plan," for more information: https://drive.google.com/file/d/1bLYPyoH_-bhNe1wtNKGgmqtaTJBTSrgL/view

29	Has the County shared its vision and collaborated with city officials, school districts and the private sector to enhance its overall community technology plan? If so, would the County be willing to share summary notes of that planning process?	Please see RFP Sections 1, 2, and 3.
30	Does the County anticipate or consider partnering with its selected party to serve as an anchor customer for layer 2/3 services?	Please see RFP Sections 7 and 8.
31	The RFP indicated that 25% of pole infrastructure will require make-ready work. Has the County completed pole load analysis on its existing pole infrastructure?	Please see RFP Sections 7 and 8, Appendix C, and RFP Addendum Question 7.
32	Does the County have service and installation personnel available to assist with pole attachments?	Please see RFP Addendum Question 5.
33	Can the County provide additional detail/mapping of its poles? Does the County own all rights to the pole infrastructure detailed in the included map? Does the County have multiple tenants on that tower infrastructure?	Please see RFP Addendum Question 5.
34	Do the maps in Appendix A categorized as “underground” indicate existing conduit only? What utilities are using those resources, and can you provide detail maps of those underground facilities?	Please see RFP Sections 7 and 8, Appendix C, and RFP Addendum Question 7.
35	Can the County provide a diagram of all its telecommunication structures used to host equipment within service areas? Would it consider allowing its selected partner to host its equipment servicing this network in some or all those structures?	Please see RFP Appendix C and RFP Addendum Question 7. Please see RFP Sections 7 and 8.
36	Is the County open to executing a long-term lease for access to its chosen partner’s network?	Please see RFP Sections 3, 7, and 8.
37	Would the County consider/allow for a temporary high-speed wireless solution longer than 12 months when meeting service levels and speed requirements for certain rural pockets that are part of latter phase deployment?	Please see RFP Section 7.

